# From growth models/empirics to growth strategy: an emerging consensus 

Darryl McLeod

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## Convergence: poor countries grow faster than rich countries

- Convergence of almost every thing except income: neoclassical growth theory predicts rapid convergence.... Even in closed economies with no trade or capital flows.
- Absolute convergence failed
- Capital flows (and labor flows) should make convergence instantaneous, but it was not
- Poor countries seem to stuck in poverty: poverty traps? Barriers to growth

Figure 3: A decade of faster growth shrinks gap between rich and poor countries 7.5


1981198319851987198919911993199519971999200120032005200720092011
Source: Per capita GDP growth from IMF, WEO, September 2011 (2011 forecast)

## Falling severe $\$ 1.25$ a day poverty now to $\$ 2.00 /$ day makes see See Chandy \& Gertz (Brookings, Jan 2011)

 www.brookings.edu/papers/2011/01_global_poverty_chandy.aspxTABLE 1: REGIONAL AND GlOBAL POVERTY, 2005, 2010, 2015

|  | Number of poor (millions) |  |  | Poverty rate (\% population) |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2005 | 2010 | 2015 | 2005 | 2010 | 2015 |
| East Asia | 304.5 | 140.4 | 53.4 | $16.8 \%$ | $7.4 \%$ | $2.7 \%$ |
| Europe and Central Asia | 16.0 | 8.4 | 4.3 | $3.4 \%$ | $1.8 \%$ | $0.9 \%$ |
| Latin America and Caribbean | 45.0 | 35.0 | 27.3 | $8.4 \%$ | $6.2 \%$ | $4.5 \%$ |
| Middle East and North Africa | 9.4 | 6.7 | 5.4 | $3.8 \%$ | $2.5 \%$ | $1.9 \%$ |
| South Asia | 583.4 | 317.9 | 145.2 | $40.2 \%$ | $20.3 \%$ | $8.7 \%$ |
| Sub-Saharan Africa | 379.5 | 369.9 | 349.9 | $54.5 \%$ | $46.9 \%$ | $39.3 \%$ |
| World | $1,337.8$ | 878.2 | 585.5 | $25.7 \%$ | $15.8 \%$ | $9.9 \%$ |

[^0]
## Barriers to growth

- Poor institutions, property rights, credit markets etc. (corruption, misuse of aid)
- Resource curse.. Nigeria, Venezuelas
- Capital and trade flows: handmaidens
- Debt crises... many debt crises
- In Africa especially: poverty traps, low savings, low public investment, poor health rapid population growth...


## Slaying the dragons

- Absolute convergence 2007-2008
- Reversal of fortune (China and India)
- Capital and trade flows: working in reverse
- Debt crises... odious debt
- In Africa especially: poverty traps, low savings, low public investment, poor health rapid population growth...


## Flying Geese Justin Lin

Figure 5
Asian 'wild geese flying' pattern

Structural Transformation in East Asia


## Geese still fiving (Akan (Atsu)

Table 1
Geese still flying in Asia: country rankings in selected industries, 1992 and 2008

|  | Live animals |  | Pharmaceuticals |  | Footwear |  | Iron \& steel |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Country | 1992 | 2008 | 1992 | 2008 | 1992 | 2008 | 1992 | 2008 |
| China | 1 | 1 | 2 | 3 | 1 | 1 | 3 | 1 |
| India | 5 | 4 | 3 | 1 | 4 | 2 | 4 | 4 |
| Japan | 3 | 3 | 1 | 2 | 5 | 5 | 1 | 2 |
| Korea Rep. | 2 | 5 | 4 | 4 | 2 | 4 | 2 | 3 |
| Thailand | 4 | 2 | 5 | 5 | 3 | 3 | 5 | 5 |
|  | Plastics |  | Electrical machinery, parts |  | Television receivers |  | Toys |  |
| Country | 1992 | 2008 | 1992 | 2008 | 1992 | 2008 | 1992 | 2008 |
| China | 3 | 1 | 3 | 1 | 3 | 1 | 1 | 1 |
| India | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| Japan | 1 | 2 | 1 | 2 | 1 | 2 | 2 | 2 |
| Korea Rep. | 2 | 3 | 2 | 3 | 2 | 3 | 3 | 4 |
| Thailand | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 |

Note: Rankings established from data at the two-digit level for exports in the WITS database.
Source: World Bank, WITS database.

## Geese still flying (Akamatsu)

Table 2
Flying geese and the international division of production: Asian economies with a revealed comparative advantage in footwear, 1962-2000


Note: Revealed comparative advantage is calculated as the share of footwear in the economy's exports divided by the share of footwear in global exports. The comparative advantage of a particular economy is 'revealed' when this ratio is greater than 1 . All economies in the table except China are ranked by income level.
Source: UN COMTRADE data.

## Summary

- Flying Geese (Justin Lin)
- Slain Dragons (barriers to growth overcome)
- From tigers to lions: boom spreads to Africa
- Monkeys jump between trees (industrial policy vs. free trade)
- Growth miracle? Africa can make MDG 1... if current growth continues and we focus on poverty gap.


# Compare Sachs et al. (2004) to Africa's Pulse September 2011 (world bank) 

FIGURE 1
Weak growth
in high income countries


Source: alatul Ecanortic Praupectr /hore 201 D, World Sank

# Compare Sachs et al. (2004) to Africa's Pulse September 2011 (world bank) 



FIGURE 2, 3
Growth in SubSaharan Africa
remains robust

Compare Sachs et al. (2004) to Africa's Pulse September 2011


Source: Dwalopereet Froupecta Irowp, Wodd Eant Owup

## Food prices rise, but not everywhere

## FIGURE 12

Prices of key staples in Africa

## African

countries show
heterogeneity in food price movernents


Sourea Mice Wath, PEWE NET, Angart 2011

## Today

- Conditional vs. Absolute convergence
- Three growth models
- Poverty traps
- Trade vs. industrial policy
- Rapid growth despite resources boom

New issues:
Migration, microfinance and climate change

## Generic poverty trap from Banerjee and Duflo (2011) Poor Economics Chapter 1



Income todyy
S-Shape Curve and the Poverty Trap

## Development imperatives

1. Climate change: adaptation vs. mitigation, migration vs. development
2. Food and commodity price increases (landless poor) slowing growth in yields per hectare.
3. High fertility rates: world population now 7 billion...
4. Migration and remittances... works (Kerala) but driven by 1-3 could be politically destabilizing.

## Development outcomes

- Arab Spring: convergence in education and health (life span) governance
- Food and commodity price increases (landless poor)
- High fertility rates: world population now 7 billion...
- Migration and remittances... Kerala
- China and India: commodity prices


## Consensus on growth strategies: post East Asian miracle (institutions?)

Early Washington Consensus

- Trade liberalization
- Open capital account??
- Macroeconomic stability
- Privatization

Sachs-Warner Index:

- Tariffs < $10 \%$, quotas $<40 \%$
- BMP < 20\%
- Non-socialist government
- No export monopoly

Post EA miracle consensus

- Weak RER
- Macro stability
- Exports and FDI
- EPZ + socialism works too Africa w/poverty traps:
- Levers for growth
- Macro stability, weak RER
- Aid OK, resource rents?
- Aid can break poverty trap
- Debt relief?


## What about institutions?

Institutions fundamental but,

- Country specific (Rodrik) hard to change
- May be endogenous (Resource curse- Collier)
- Correlated with Geography (Sachs- malaria, landlocked)
- Some work-arounds:
(Collier- ISA, military, EPZs)
- Asset redistribution shocks

Not essential as there are other levers for growth (Johnson et al.below)

- Trade- EPZs
- Competition, open capital markets
- FDI- new technologies
- Education
- Political coalitions (Marshal plan)
- Black and white cats both hunt mice... (China, HRS, etc.)


## Rodrik and Subara

## Chart 2

## Institutional quality scores high

Institutional quality can boost income significantly, while global integration and geograply, on their own, do not.

As institutional quality rises, so does income ... but increases in integration may not help


... nor does a more benign geographic location.


[^1]
## Rodrik and Subramanian (2003) F\&D

Chart 1
The "deep determinants" of income
Development and its determinants are related in multiple and complex ways, making the task of determining and quantifying causality difficult.


## Levers for growth in Africa

## Showing promise

Some African countries show strong potential when compared with developing countries that have previously managed sustained growth. ${ }^{1}$

|  | Measures of Broad Institutions |  | Economic Outcomes |  |  | Potential Policy Levers |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Economic institutions <br> Investment risk ${ }^{2}$ | Political <br> InstitutionsConstraint <br> on the <br> executiveand | $\frac{\text { Growth }}{\text { Average }} \begin{gathered} \text { past } 10 \text { years } \\ \text { (percent) } \end{gathered}$ | Export performance |  | Key characteristics of recent sustained growth cases, with weak initial institutions |  |  |  |  |  |  |
|  |  |  |  | Exports to GDP5 | Manufacturing exports to GDP5 | Trade openness ${ }^{6}$ | Currency overvaluation ${ }^{\top}$ | Inflation ${ }^{8}$ | Primary education ${ }^{9}$ | Secondary education ${ }^{2}$ | Aid to GDP5 | Costs of entry ${ }^{10}$ |
| Burkina Faso | 9.0 | 3.0 | 1.6 | 5.3 | 1.2 | 0.50 | 1.5 | 2.03 | 43.6 | n.a. | 11.9 | 3.3 |
| Ethiopia | 7.0 | 3.0 | 4.0 | 7.9 | 0.9 | 0.83 | -19.0 | 17.78 | 63.9 | 19.0 | 16.6 | 4.3 |
| Ghana | 6.8 | 4.0 | 1.9 | 27.5 | 4.8 | 1.00 | -17.0 | 26.7 | 81.4 | 37.7 | 9.4 | 1.0 |
| Mall | 7.5 | 5.0 | 1.7 | 26.0 | 0.16 | 1.00 | 8.6 | -1.4 | 57.0 | n.a. | 11.8 | 2.3 |
| Mozambique | 8.5 | 4.0 | 5.7 | 9.9 | 0.68 | 1.00 | -3.7 | 13.4 | 98.9 | 13.3 | 32.0 | 0.7 |
| Senegal | 8.0 | 6.0 | 1.3 | 21.2 | 6.3 | 0.00 | 13.2 | 0.0 | 75.3 | 18.7 | 7.7 | 1.2 |
| Tanzania | 7.5 | 3.0 | 1.3 | 9.3 | 1.4 | 1.00 | 130.2 | 3.5 | 69.9 | n.a. | 12.2 | 2.3 |
| Uganda | 9.0 | 3.0 | 4.1 | 7.6 | 0.6 | 1.00 | 25.6 | 7.8 | 136.4 | n.a. | 11.1 | 1.1 |
| Average | 7.9 | 3.9 | 2.7 | 14.3 | 2.0 | 0.79 | 17.4 | 8.7 | 78.3 | 22.2 | 14.1 | 2.0 |
| Sub-Saharan Africa | - 7.5 | 3.7 | 1.4 | 26.0 | 5.6 | 0.48 | 12.6 | 12.9 | 90.9 | 38.8 | 11.1 | 1.4 |
| Sustained growth countries (SGCs) | 6.4 | 2.1 | 6.5 | 22.4 | 5.7 | 0.65 | -13.5 | 9.1 | 96.0 | 34.3 | 5.1 | 0.2 |
| Developing world | 8.3 | 4.4 | 1.6 | 28.9 | 13.2 | 0.44 | -6.1 | 8.3 | 99.0 | 60.4 | 7.0 | 0.7 |

${ }^{1}$ Data are for the most recent period wailable, except for the SGCs. For the SGCs, see note to each column.
${ }^{2}$ The risk rating, from the internationat Country Risk Guide Economic Rating, is the sum of three components (contract vability, payment delajs, and profit repatriation) and varies from 0 (high isk) to 12 (low risk). For SGCs, data reter to the mid-1980s.
The measure, which is an assessment of the operational independence of the chief executive of the country, varies from 0 (no constraint) to 7 (maxinum constraint) and is from the Polity IV database. For SCos, data refer to the start of the gowth eplsode (T).
${ }^{4}$ For SGCs, values are averages over the period T to T+7 (World Banks World Development Indicators).
${ }^{6}$ For SGCs, values are averages over the period T to T+5 (World Banks World Development Indicators).
-The measure combines five crteria-tanffs, nontarif barriers, black market premium, state monopoly over exports, and sociallst economic system-for determining openness. It is based on Sachs and Warner (1995) as updated by Romain Wacziarg and Karen Horn Welch. It vartes from 0 (closed regime) to 1 (open regime). For SGCs, values are averages over the period T to $\mathrm{T}+5$.

The measure is the percentage overvaluation of the real exchange rate in 2000 . Overvaluation is measured as the devation of a country's actual exchange rate from a benchmark rate related to a country's per capta income measured in purchasing power parity terms. For SGCS, values are averages over the 10 -year period from $\mathrm{T}-5$ to $\mathrm{T}+5$.
${ }^{8}$ For SGCs, data refer to the most recent period (MMFs International Financial Statistics).
${ }^{9}$ Measured as the goss enrollmentritio (World Bank's World Development Indicators). For SGCs, data reter to the year T.
${ }^{10}$ From World Bank Doing Business Database, and measured as the costs in U.S. dollars per capita of starting a business. For SGCS, data are for the most recent period.

## Chart 1

## No holding them back

Many of the countries that experienced sustained growth started with weak institutions.


Constraint on the executive at start (T) of rapid growth

| CHL - Chile | KOR = Korea | TUN = Tunisia |
| :--- | :--- | :--- |
| CHN - China | LSO = Lesotho | TWN - Talwan Province of China |
| DOM = Dominican Republic | MYS = Malaysia | VNM = Vietnam |
| EGY - Egypt | SGP - Singapore |  |
| IDN = Indonesia | THA = Thailand |  |

Sources: World Bank, Worid Development Indicators database, and Polity IV.
Note: The following notation applies to all the charts: countries with heak initial institutions are represented by country codes in the case of sustained growers and by circles in the case of unsustained growers, and countries with strong initial institutions by triangles (see text for definitions). T refers to the start of the growth acceleration as identified in Hausmann, Pritchett, and Rodrik, (2004), or to 1970 for countries without accelerations. The growth rate is the average from $T$ to the most recent period for which data are available.

## Competitive RER

Chart 2

## Getting the currency right

The sustained growers avoided prolonged bouts of currency overvaluation.


| CHL = Chile | IDN = Indonesia | SGP = Singapore |
| :--- | :--- | :--- |
| CHN = China | KOR = Korea | THA = Thalland |
| DOM = Dominican Republic | LSO = Lesotho | TUN = Tunisia |
| EGY = Egypt | MYS = Malaysia |  |

Sources: World Bank, World Development Indicators database, and IMF staff estimates. Note: Overvaluation is measured as the residual from a regession of the real exchange rate against per capita income, measured in terms of purchasing power parity.

Figure 1 SSA Per capita GDP Growth rate


Source: IMF WEO April 2010 Database (population weight average GDP per capita) not including Liberia, Eriteria,

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[^0]:    Source: Authors' calculations

[^1]:    Source: Authors
    Note: The graphs capture the causal impact of each of the determinants on income, after controlling for the impact of the others. The indicators of integration and geography used are the ratio of trade to GDP and distance from the equator, respectively. For further detaik, see Rodrik; Subramanian, and Trebbi (2002).
    ${ }^{1}$ Expressed in terms of purchasing power parity. 1995.

